



# The digital transformation playbook for legal teams

How to modernize your legal department, automate processes,  
and turn your legal team into a strategic business partner

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# 1. Introduction



For years, legal teams worked by reviewing contracts manually, managing documents in folders, and tracking matters through email. This model worked when volumes were low and processes moved slowly.

Today, legal departments face hundreds or even thousands of contracts each year, distributed teams, and business units that expect fast responses. **Digital transformation is no longer optional, it is strategic.** Technology enables automation of repetitive tasks, improves information management, and frees legal professionals to focus on higher-value work.

This playbook guides legal teams step by step—from identifying opportunities to implementing practical solutions. Throughout this ebook, you will find real success stories showing how other legal teams have turned digitalization into a competitive advantage.

With this guide, your legal team can evolve into a strategic partner to the business, operating with greater **efficiency, visibility, and control.**

## 2. The new role of the legal department in the digital age



For decades, legal teams operated under a relatively stable model: **manual contract review, document management in shared folders, and matter tracking through email.**

That model worked when the volume of operations was lower, and business processes moved at a slower pace.

Today, the reality is different. Organizations sign hundreds or even thousands of contracts each year, teams operate in

distributed environments, and business units expect fast legal responses that do not slow down commercial decisions.

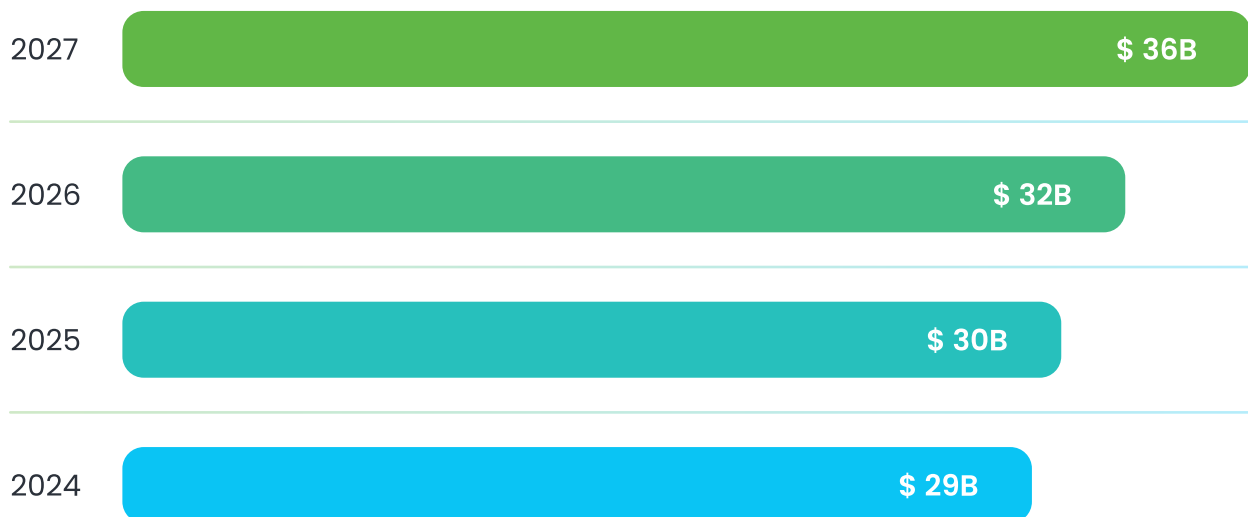
In this context, legal technology has evolved from an emerging trend into a core infrastructure for modern legal practice.

The growth of the sector reflects this shift. **In 2024, the global legal technology market surpassed \$29 billion**, driven by the adoption of document automation tools, contract management systems, and artificial intelligence applied to legal analysis (Precedence Research – Legal Technology Market Report).

**In 2025, the market continued to expand and is estimated to have reached approximately \$30.8 billion**, reflecting the increasing digitalization of legal departments and the adoption of AI-based solutions (Precedence Research – Legal Technology Market Report).

**By 2026, the global legal technology market is estimated to exceed \$32 billion, and projections suggest it could approach \$36 billion by 2027**, driven by the automation of legal processes and the growing use of cloud-based legal platforms (Precedence Research – Legal Technology Market Report).

## Global Legal Technology Market Size and Growth Projections:

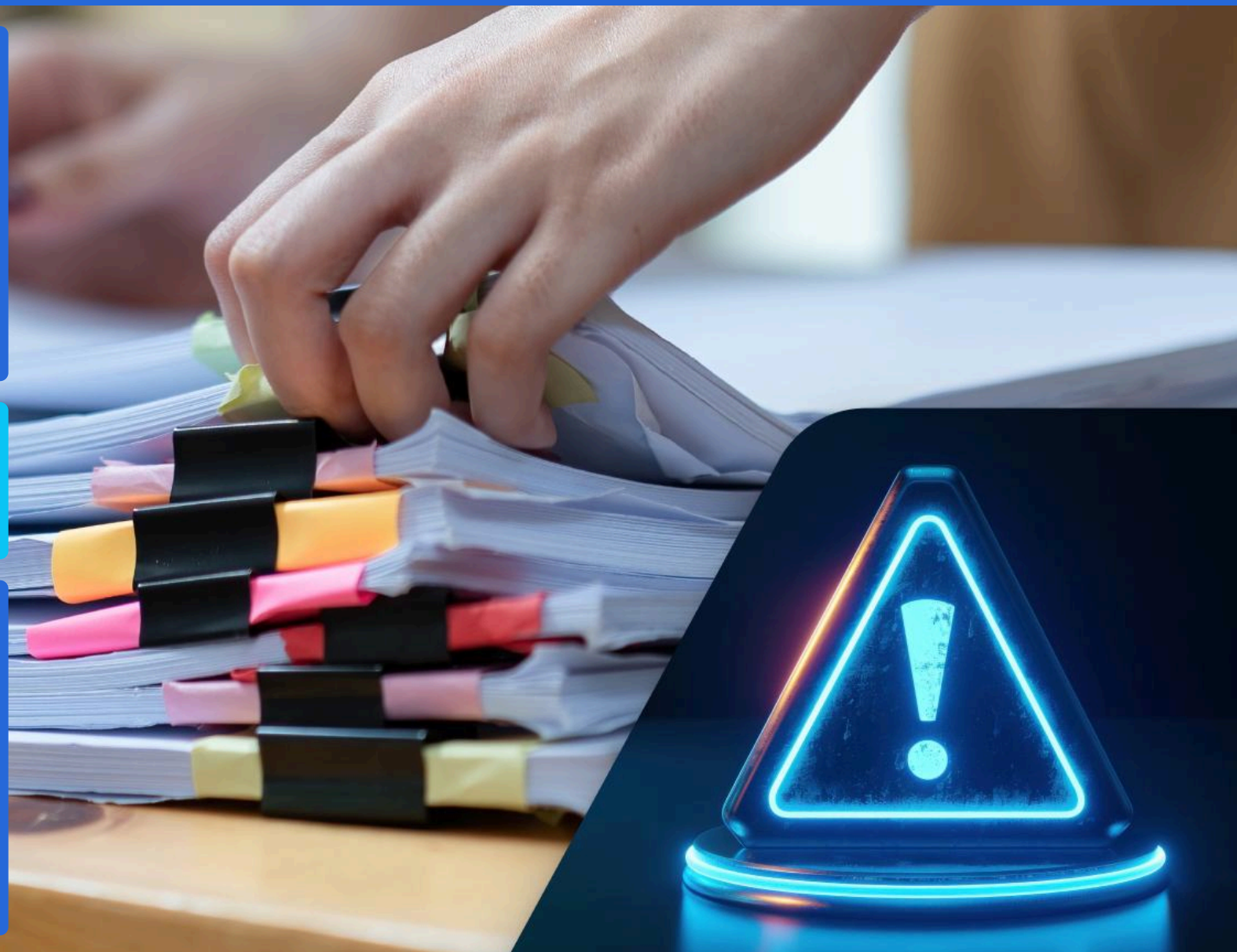


This growth reflects a profound shift in legal practice. Technology is no longer a complementary tool, but a critical element enabling legal teams to work more efficiently, manage risk more intelligently, and respond to the increasingly fast-paced demands of the business.

However, adopting technology is not simply about introducing new tools. True transformation occurs when legal teams rethink their processes, the way they collaborate with other departments, and the strategic role they play within the organization.

The question is no longer whether the legal department should embrace digitalization, but **how to do so in a strategic and sustainable way.**

### 3. Warning signs: Does your legal team need to digitize?



Imagine this situation: the business team sends an urgent contract for review. The document circulates via email among several lawyers, multiple versions are created, and no one is entirely sure which one is the final version. Meanwhile, the team is waiting for a response and the client is asking for an update.

These situations do not only affect relationships with external clients. They often create friction within the organization itself: **the commercial team is waiting for approval to move forward with an opportunity, while the legal department faces a bottleneck managing operational tasks and manual reviews.**

When these scenarios occur repeatedly, they usually indicate that legal processes are not prepared for the volume and speed required by today's business environment. In such cases, **digital transformation stops being an optional improvement and becomes a strategic priority.**

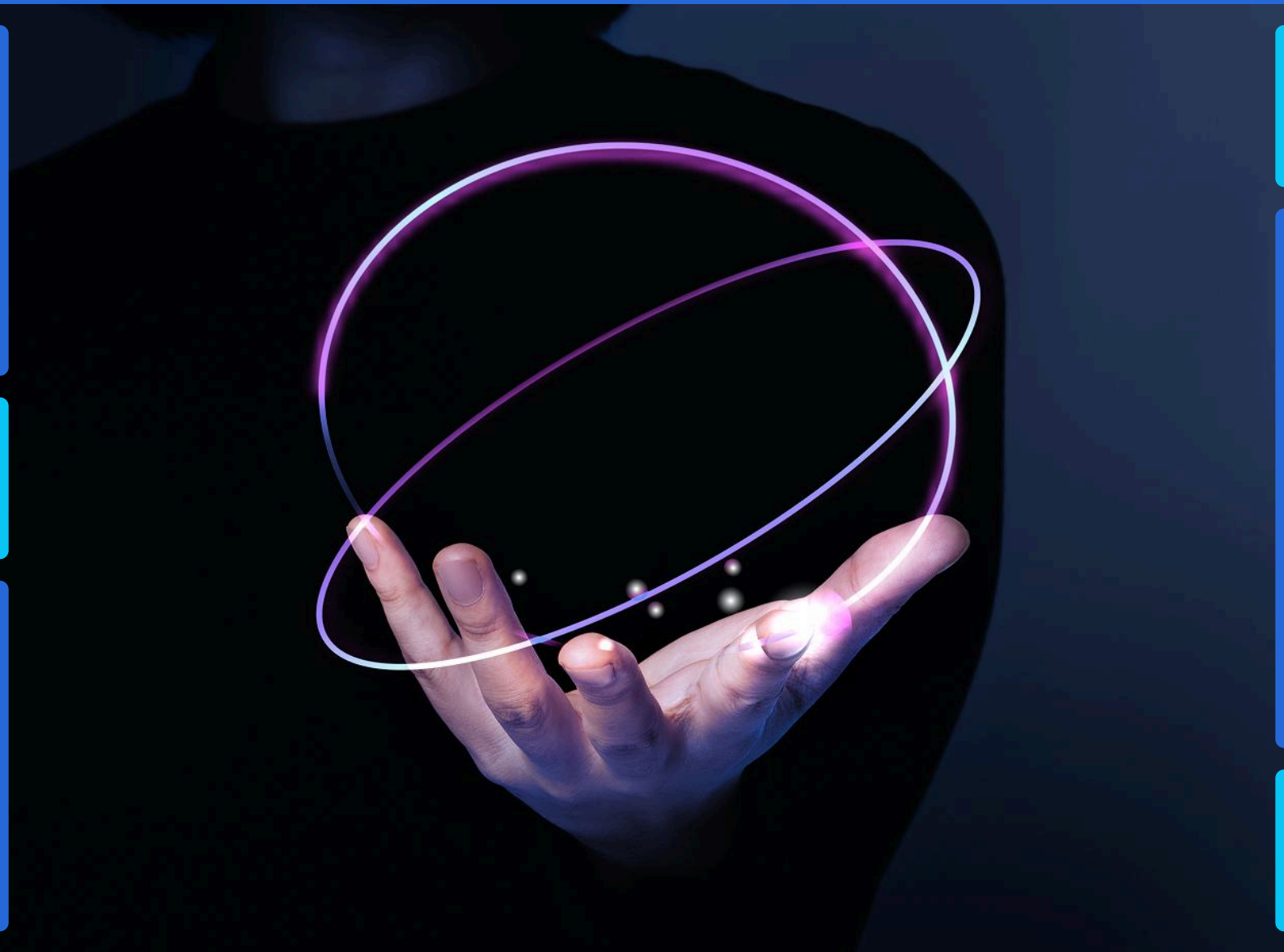
## Some key signs that your legal team may need to digitize include:

- Are contracts reviewed manually, with response times often taking longer than expected?
- Is legal information scattered across emails, shared folders, and different systems?
- Does the team spend a large portion of its time on repetitive or administrative tasks?
- Are deals delayed or business opportunities lost because legal reviews take too long to complete?
- Do business units frequently request legal information, but there is no centralized system to track and manage those requests?
- Is there limited visibility into review timelines, workload distribution, or the risks being managed by the legal team?
- Do contract approval processes rely primarily on email?

**If your team answers "yes" to several of these questions, there is a clear opportunity for digitalization.**



# 4. Three key fronts of digital transformation



Digital transformation is not just about implementing new tools. It involves evolving how the legal department operates, how it collaborates with the business, and how it measures its impact. To achieve this, the most advanced legal teams work simultaneously across three essential fronts.

- **Operational efficiency**
- **Internal and external client experience**
- **Strategic visibility for the legal department**

# Operational efficiency

Efficiency is not only about accelerating tasks; it is about optimizing processes so that the team's time can be focused on strategic work. Many legal departments still spend a large portion of their day on repetitive tasks, such as reviewing documents or managing approvals.

Contract automation, centralized document management, and digitalized workflows not only reduce errors and turnaround times, but also free lawyers to focus on higher-value work such as risk analysis, strategic advisory, and support for critical business decisions.

## CASE STUDY:

The international engineering group **Grupo Azvi**, with more than 8,000 employees and operations across Europe and Latin America, optimized its legal department using the **legal AI platform Libra by Bigle**. Thanks to this tool, the team was able to handle more projects without increasing the number of lawyers, reducing time pressure in contract reviews and improving risk detection.

The solution was implemented immediately—without technical integrations—allowing the team to generate clauses, analyze contractual weaknesses, and anticipate potential legal consequences. As a result, the legal department increased both **productivity and effectiveness** from the very beginning.

Source: Bigle / Grupo Azvi Case Study.

[Read the case study](#)



# Internal and external client experience

The legal department does not operate in isolation; its performance directly impacts the **productivity and satisfaction of other teams and clients**. Digital transformation enables greater visibility and traceability of legal processes, improving collaboration with business units and communication with both internal and external clients.

Centralized information, request-tracking systems, and collaborative tools help ensure that the legal team is perceived as a reliable, agile, and proactive partner.

## CASE STUDY:

**Red Points**, a leading AI-powered brand protection platform, transformed its contract management process using **Bigle's solution**, eliminating bottlenecks between sales, legal, and finance. Through automation and CRM integration, **the company reduced the time required to draft each contract by 50%**, enabling agreements to be generated and sent within minutes for standard cases without legal intervention.

This not only accelerated sales cycles but also **reduced human error, improved real-time collaboration**, and turned what had previously been a critical bottleneck into a competitive advantage for the organization.

Source: Bigle / Red Points Case Study.

[Read the case study](#)



# 👁️ Strategic visibility for the legal department

A modern legal department does more than execute tasks—it demonstrates its strategic impact. Digitalization makes it possible to collect and analyze data on workflows, workload distribution, risk management, and response times.

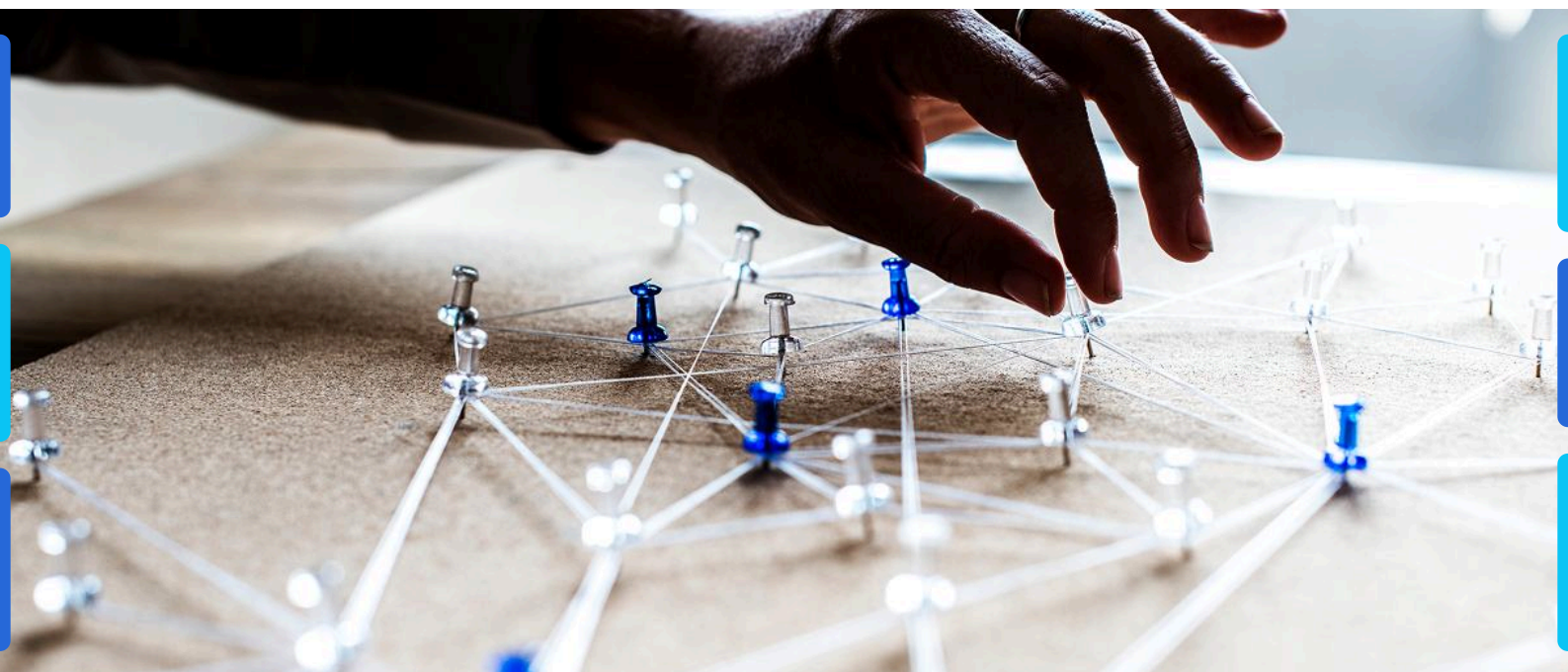
This enables evidence-based decision-making and allows the legal department to anticipate challenges, optimize resources, and justify investments. By presenting clear reports and metrics, legal teams strengthen their position as strategic partners within the organization, **contributing directly to business efficiency and growth.**

## CASE STUDY:

**GlobalTech Manufacturing** transformed its legal department by implementing a legal operations platform with automation and data analytics capabilities. Previously, 80% of the work was manual and there were no centralized metrics. After the transformation, **contract review cycles were reduced by 60%**, freeing the team to focus on strategic tasks.

The introduction of data dashboards made it possible to clearly demonstrate the department's impact to executive leadership. This visibility allowed the legal team to evolve from an operational support function into a key strategic partner for the business.

Source: LegalAITools – GlobalTech Manufacturing Digital Transformation Case Study.



# 5. From strategy to implementation: Transforming your legal department

In many organizations, digital transformation strategies for the legal department remain confined to plans and roadmaps. The real challenge lies in putting that strategy into practice –transforming processes, tools, and the way the legal team creates value for the business. Experience shows that even the best technology fails if it is not approached holistically, combining **culture, diagnosis, solution selection, and effective adoption**.

## Culture as the first step

Change begins with the team's mindset. Digital transformation often fails more due to internal resistance than technical limitations. Everyone needs to understand that **technology does not replace legal work**; rather, it frees time from repetitive tasks and allows lawyers to focus on strategic advisory, risk management, and collaboration with the business. Clearly communicating the purpose and benefits of transformation helps build commitment and facilitates adoption.



## Diagnosis and definition of needs

Before selecting tools, it is crucial to understand how the legal department truly operates. Identify slow processes, time-consuming tasks, and points of friction with other business areas. **Document needs and objectives**, involving key stakeholders in the process. This ensures that any adopted technology addresses real problems and delivers tangible impact from the outset.

## Exploring the market and learning from the ecosystem

Observe how other law firms and legal departments have adopted technology. Research vendors, request demonstrations, and evaluate which solutions best fit your organization. This analysis not only helps identify the right tool but also provides valuable lessons from previous implementations and helps anticipate potential challenges.

## Selecting scalable and secure solutions

Choose technologies that not only solve current challenges but can also grow with the legal department. Prioritize cloud-based platforms with robust encryption and advanced security controls. If your team lacks internal cybersecurity capabilities, consider outsourcing security through specialized providers (CSaaS). Security and scalability are just as important as functionality.



## Implementation and adoption

Integrate technology into existing workflows gradually and strategically. Identify project owners and internal “champions” who can promote adoption and help resolve questions within the team. **Provide training for users and collect continuous feedback.** Start with high-impact initiatives such as contract automation, centralized document management, or internal request tracking systems.



## Consolidation and continuous improvement

Digital transformation does not end with implementation. **Document lessons learned, refine processes, and reinforce best practices.** Evaluate results and adapt the strategy as business needs and technology continue to evolve.

A legal department that successfully integrates **strategy, culture, and technology** moves beyond being a cost center and becomes a strategic partner to the business. Every improvement implemented, every automated process, and every repetitive task eliminated not only increases efficiency but also allows the legal team to focus on strategic decision-making and delivering real value to the organization.

Digital transformation is not a destination—it is an ongoing journey that reshapes how the legal department contributes to the company’s growth and success.

# 6. Key challenges and risks in adopting legal technology

Adopting technology within the legal department creates significant opportunities, but it also introduces **new risks and challenges** that teams must understand and mitigate to ensure that digital transformation is both secure and effective.

## Cyberattacks

Information security is critical. According to the UK's National Cyber Security Centre (NCSC), **60% of law firms have experienced some form of security incident**. Cyber breaches can lead to significant financial penalties and damage the reputation of both the firm and the legal department. For this reason, any digital transformation initiative should place cybersecurity at the forefront of its strategy.



## Best practices and prevention

Organizations should implement processes and procedures designed to prevent security incidents. Teams can rely on resources provided by institutions such as the European Union Agency for Cybersecurity (ENISA). In addition, consider adopting technological solutions that proactively monitor and stop cyberattacks, or even outsourcing this function to specialized cybersecurity providers offering Cybersecurity as a Service (CSaaS), such as Transputec, particularly if the internal team lacks dedicated IT security expertise.

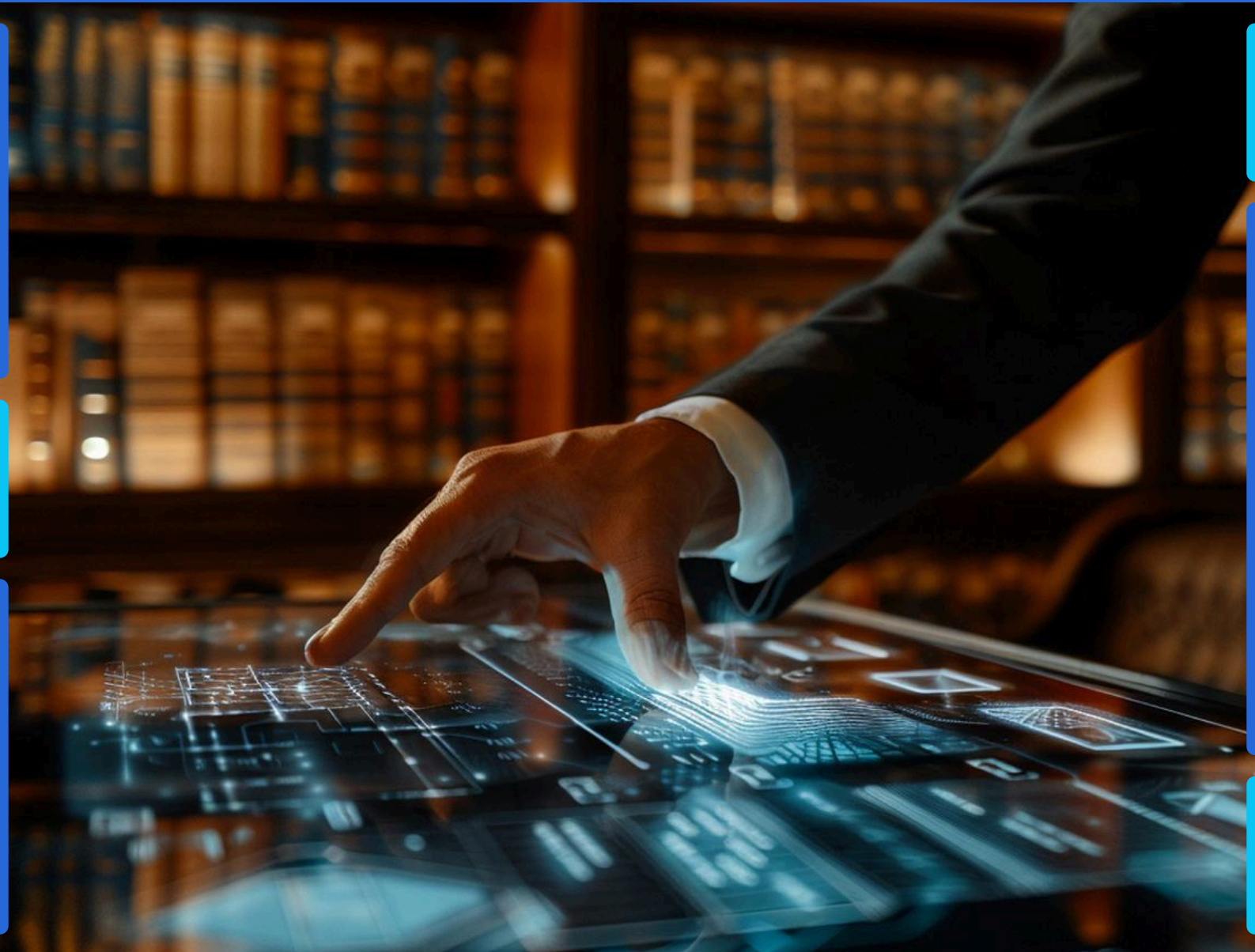


## Security-driven technology

Not all technologies introduce new risks. When implemented correctly, **reliable cloud-based solutions are often highly secure**, using strong **encryption** and operating within IT infrastructures specifically designed to protect sensitive data. This means that information remains protected during both **transmission and storage**, while providers continuously update their systems to prevent potential breaches.

Choosing **secure technology** can transform a potential vulnerability into a strategic advantage: robust systems not only protect information but also strengthen **trust among internal and external stakeholders**.

# 7. Conclusion



Digitalization is transforming the way legal teams work. As organizations manage increasing volumes of information and more complex operations, technology becomes a **key element** for improving efficiency, managing risks, and responding quickly to business needs.

Digital transformation is not simply about **introducing new tools**; it involves **rethinking processes**,

**improving collaboration with other departments, and using data to make better-informed decisions.**

Organizations that successfully **integrate technology into their legal operations** not only optimize their daily work but also strengthen the legal function as a **strategic partner capable of supporting business growth.**

# 8. About Bigle

Bigle is a legal tech company that offers a software suite with 4 products: Bigle CLM, the legal AI Bigle Libra, Bigle Sign and Bigle Academy. The company's mission is to **streamline the legal operations of companies, improving security and minimising the risk of legal contingencies.**

The platform allows professionals to automatically create documents, share them for review, validate them in real-time, collaborate virtually, negotiate and has its own electronic signature.

**Bigle has developed a generative artificial intelligence assistant, Libra,** which is connected to its CLM platform, developed for legal departments, which is an expert in the legal field and **offers a secure environment of maximum confidentiality, minimising the hallucinations typical of other generalist tools.**

The technology company is a pioneer and leader in the field of no-code document automation, has a global presence and its clients include large corporations and large law firms.

To learn more about Bigle, visit the website: [biglelegal.com](https://biglelegal.com)

For other enquiries, please contact [communication@biglelegal.com](mailto:communication@biglelegal.com)

## By using Bigle, you contribute to saving natural resources



**323 million**  
kg of wood



**7.1 billion**  
litres of water



**725 million**  
kg of CO<sub>2</sub>



**47 million**  
kg of waste