



CASE STUDY

# LATAM's leading law firm innovating in its legal operations





**Company:**

Torres Legal El Salvador



**Slogan:**

Making the complicated simple



**Website:**

<https://www.torres.legal/>



**Industry:**

Law firm



**Country:**

El Salvador



**Zone:**

Latin America (LATAM)



**Social Media:**

[Torres Legal](#)



# Company profile

Torres Legal is the first legal services firm in Central America, based in El Salvador. It was born in 2009 and is certified under the ISO 9001-2015 standard, which makes it a firm with safe and constantly evolving operations.

The law firm provides legal services in El Salvador and throughout Latin America, ranging from M&A transactions, ICO'S, to a vehicle transfer contract. The company has a talented team of professionals with more than 35 years of experience with a business and financial background.

One of the firm's core businesses is the mastery of the relationship between law and new technologies in its broadest sense. **The company has registered crypto-investor partnerships as well as copyright protection of NFT and other digital assets.**







 [Héctor Torres](#)

**“Bigle Legal is key to the team, we are now doing work in 10 minutes that used to take 1 hour, and most importantly, ensuring security in our legal operations”.**

**Héctor Torres, Partner and Legal Director, Torres Legal**



# The challenge

Some of Torres Legal's clients belong to the financial and real estate sector, with a high volume of daily contracts that must be standardised. As a result, the firm had to respond efficiently to its clients' requests, having to deal with the following circumstances:

- a) Recruit more staff
- b) Increasing the workload of current staff
- c) Seek a reliable document automation and standardisation solution

**“Being faithful to our idea that technology should be a strategic ally, we turned to Bigle Legal for its dynamism and seriousness to face the challenges we had”.**

**Héctor Torres, Partner and  
Legal Director, Torres Legal**







## • The path to success

**Torres Legal is a company that is 100% committed to technology and innovation**, this is one of its most significant values to provide more efficient services to its clients and is part of its vision of doing business, in addition to thinking about legal issues, they seek to constantly improve their services.


After researching various technology providers worldwide, Torres Legal found Bigle Legal, highlighting relevant points such as:

- ✓ Relevant market experience.
- ✓ Bigle Legal had a back office willing to accompany them from the beginning, understanding that they were not a technology company but that they were clear about what they wanted and needed.
- ✓ With a platform in Spanish and a fairly sophisticated legal system similar to Torres Legal.

Once Bigle Legal had been identified as a technology partner, Torres Legal focused on one of its main objectives: **to provide support for banking contracts, as the company needed to automate the templates generated to provide a faster, more efficient service with less margin for error.**

Initially, the cultural adoption of the change to an innovative work model that has been done for years in a certain way did not happen overnight. Subsequently, in the attempt to adapt the software to the requirements of Torres Legal's notarial system, additional challenges were generated, which were overcome in the first implementation phase. **At present, the platform adjusts to the firm's cultural and operating model.**

After a few months, **Torres Legal gained autonomy, with the support of Bigle Legal in terms of training for the development of models and templates.**







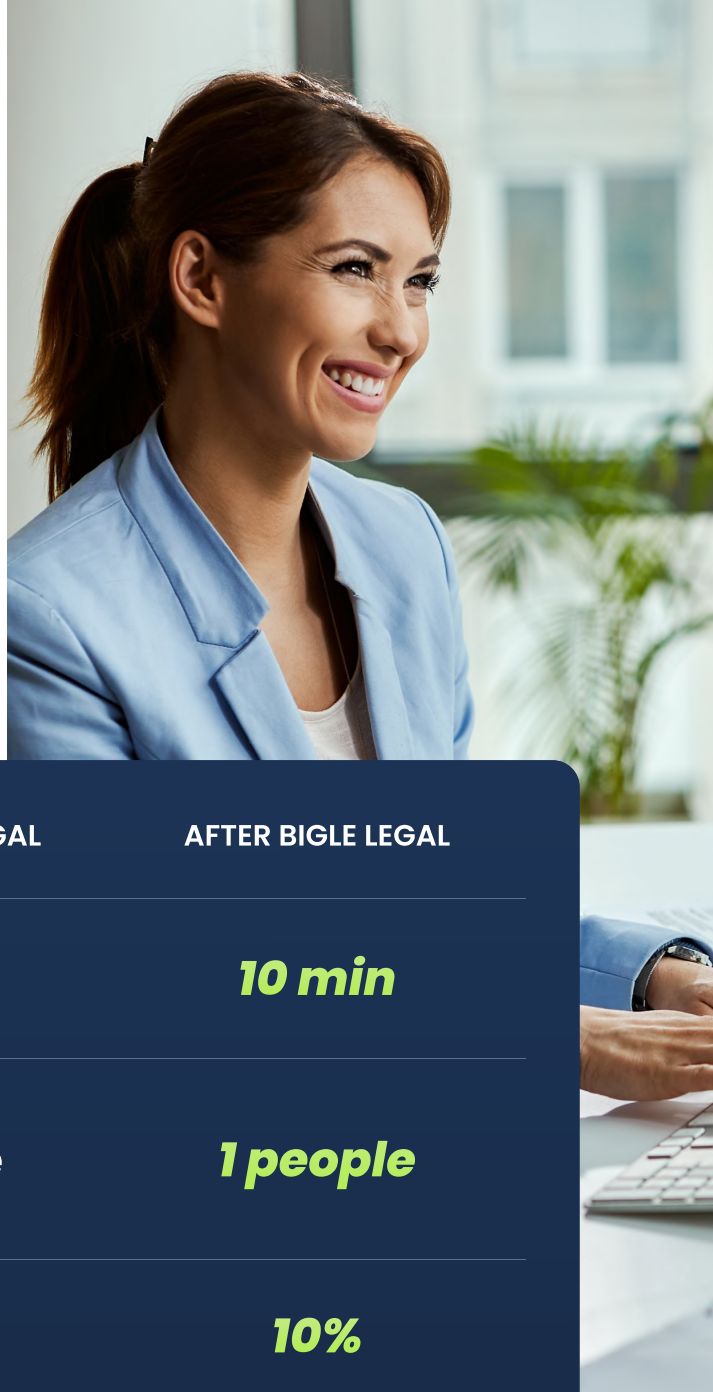
“Today, the **follow-up and support** we have from Bigle is being very important to **fine-tune the details and improve the total adoption of the tool**”.

Héctor Torres, Partner and  
Legal Director, Torres Legal



# Results

Torres Legal has made great strides since its adoption of **Bigle Legal's Contract Lifecycle Management (CLM) platform**, including:



BENEFITS	BEFORE BIGLE LEGAL	AFTER BIGLE LEGAL
Production time and automation of documents	60 min	<b>10 min</b>
Reduction of staff dedicated to a repetitive repetitive task	5 people	<b>1 people</b>
Error reduction	80%	<b>10%</b>
Time spent in training of staff joining the working in the area of recruitment	120 hours per month	<b>5 hours per month</b>
Hours per project of contracting	10 hours	<b>2 hours</b>





**“In a highly competitive scenario, where attracting, training and retaining talent is a challenge for law firms, a document automation tool is essential for lawyers to execute their role as business advisor”.**

**Héctor Torres, Partner and Legal Director, Torres Legal**



# About Bigle Legal

Bigle Legal is a cloud-based all-in-one Contract Lifecycle Management (CLM) software that automates the legal operations of companies, improving security and minimising the risk of legal contingencies. The platform is flexible, intuitive and provides full control over the entire document lifecycle.

Bigle Legal's CLM incorporates Artificial Intelligence, an AI based on natural language processing (NLP) that facilitates contract management and offers tools that make document automation easier.

The company is a pioneer in the field of no-code document automation, with a global presence, and its customers include large companies and large law firms. Bigle Legal's mission is to make Legal Operations Easy.

To learn more about Bigle Legal, visit the website: [biglelegal.com](https://biglelegal.com)

For other enquiries, please contact [communication@biglelegal.com](mailto:communication@biglelegal.com)

## By using Bigle Legal, you contribute to saving natural resources



**323 million**  
Kg of wood



**7,1 billion**  
Litres of water



**725 million**  
Kg of CO<sup>2</sup>



**47 million**  
Kg of waste